

NTPM HOLDINGS BERHAD
Registration No. 199601012313 (384662-U)
(Incorporated in Malaysia)

Minutes of the Twenty-Eighth (28th) Annual General Meeting ("AGM") of the Company held at Bukit Jawi Golf Resort, 691, Main Road, Sungai Bakap, 14200 Seberang Perai Selatan, Pulau Pinang on Monday, 26 September 2024 at 9.30 a.m. ("the Meeting")

DIRECTORS PRESENT: Mr. Lee See Jin (Chairman cum Managing Director)
Mr. Lee Chong Choon
Dato' Dr. Juita Binti Ghazalie
Ms. Cheryl Chang Hui Yui
Mr. Nishant Grover

**DIRECTOR ABSENT
WITH APOLOGIES:** Mr. Tan Choon Thye

PRESENT: As per members' and proxies' attendance list.

BY INVITATION: As per non-members / by invitation attendance list.

IN ATTENDANCE: Ms. Yeow Sze Min (Company Secretary)

CHAIRMAN'S ADDRESS

Mr. Lee See Jin ("**the Chairman**") extended a warm welcome to all shareholders, corporate representatives, proxies and invitees who attended the Meeting.

The Chairman introduced the Directors and Company Secretary at the head table to the Meeting, and conveyed the apologies of Mr. Tan Choon Thye, the Independent Non-Executive Director, for his absence from the Meeting.

QUORUM

With the requisite quorum present, the Chairman called the Meeting to order, and informed that the Company was using 17 September 2024 as the determinant date of the General Meeting Record of Depositors.

NOTICE

The Chairman proposed that the Notice of the Meeting, which had been circulated within the prescribed period, be taken as read.

MEETING PROCEEDINGS

The Company Secretary informed that the voting at the Meeting would be conducted by way of poll in accordance with the Main Market Listing Requirements ("**MMLR**") of Bursa Malaysia Securities Berhad ("**Bursa Securities**"). With this, the Chairman exercised his right as Chairman of the Meeting, to demand for a poll in accordance with Section 330 of

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the Companies Act 2016 for all the seven (7) ordinary resolutions tabled for approval at the Meeting.

The Company Secretary informed that Securities Services (Holdings) Sdn. Bhd. had been appointed as the Poll Administrator to conduct the Electronic Polling ("**E-Polling**") and Commercial Quest Sdn. Bhd. had been appointed as the Independent Scrutineer to verify the results of the E-Polling.

The Company Secretary then briefed the Meeting on the polling procedures. A video presentation on the E-Polling process was played and a trial run was then conducted for shareholders and proxies to test out the E-Polling system.

The Meeting noted that the poll for each resolution would be conducted immediately after the discussion of each item on the Agenda.

The Meeting was then informed that the Company had on 20 September 2024 received a letter from the Minority Shareholder Watch Group ("**MSWG**") raising some questions to the Company. On behalf of the Company, the Company Secretary presented the following MSWG's questions and the Company's replies to the Meeting:

MSWG's questions	Company's replies
<u>Operations & Financial Matters</u>	
1. Despite recording higher year-on-year revenue of RM905.5 million (FY2023: RM868.3 million) and profit before tax of RM6.8 million (FY2023: RM174K) (Page 93 of AR2024), the Group recorded a loss after taxation of RM7.9 million in FY2024, an increase of 34.2% as compared to the loss after taxation of RM5.9 million in FY2023. The Group's effective tax rate for FY2024 is higher than the statutory tax rate mainly due to the unutilised tax losses of certain subsidiaries, where deferred tax assets were not recognised as the recognition criteria were not satisfied (Page 3 of the Annual Report 2024/AR2024). a. Does NTPM expect this taxation aspect to continue to affect its bottom-line result in FY2025? If so, please explain. b. What can the management do to lessen any potential adverse impact in the future?	Barring unforeseen circumstances, we expect the effective tax rate of NTPM Group in FY2025 will improve as compared with FY2024. The Management is mindful of the high effective tax rate of NTPM Group. We have streamlined the Group structure to ensure that the losses in certain

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MSWG's questions	Company's replies
	operations can be offset by the profits of the more profitable operations to minimise such tax impact.
2. Finance costs rose to RM18.8 million in FY2024 from RM14.6 million in FY2023 (Page 93 of AR2024), representing an increase of 28.8%. Does the Group expect finance costs, particularly interest expenses on loans and borrowings (Page 123 of AR2024), to remain at the same level or increase in FY2025?	We expect the interest expenses on loans and borrowings to be lower in FY2025 as compared with FY2024.
3. Tissue paper segment a. The segment recorded a loss of RM7.7 million in FY2024 compared to RM12.4 million in FY2023. This represents a positive variance of 37.9% or RM4.7 million (Pages 165-166 of AR2024). With the significantly lower loss, what is the prospect of achieving another improvement in the segment result in FY2025? If not, why? b. What is the current business performance of this segment? c. The Group also faces intense challenges from the direct import of China tissue paper products (Page 7 of AR2024). To what extent are China's products threatening the marketability of the Group's products? How does NTPM plan to address the abovementioned challenges and avoid the risk of	The performance of the Tissue Paper Segment is subject to the dynamics of the marketplace and the supply chains. However, we expect improvement in this segment in FY2025 versus FY2024. Based on Q1FY2025 ("Q1FY2025 Financial Result"), the Tissue Paper Segment has performed well and this will be reflected in the unaudited interim financial report of Q1FY2025 to be released to Bursa Malaysia Securities Berhad later. The Group faces intense challenges from the direct import of China tissue paper products. Currently, the China tissue paper products import are active in the online platforms, food & beverage outlets and retailers. The direct import of China tissue paper products may be contributed by the evolution of global trade from the geopolitical and trade tension between China and United States. NTPM Group takes proactive measures to maintain its

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MSWG's questions	Company's replies
losing market share to China's manufacturers?	market share by reorganizing the supply chains of its products while continues to explore new export market opportunities in this environment of evolution of global trade.
4. The Group continues to expand its product range and introduce automation in production to reduce costs. It will explore new export markets such as the US and Europe, leveraging the prevailing evolution in the global supply chain (Page 7 of AR2024). a. What is the progress of expanding the product range? What sort of products will the Group introduce to the market in FY2025? b. How much will the Group invest in automation in the next two financial years? What is the expected annual cost saving once production is equipped with the automation system? c. What is the update on exploring new export markets? Have any of the positive outcomes been achieved to date? If so, what are those and from which market(s)?	The Group have developed travel pack, soft pack and bottom pull tissue to keep to the market trend prompted by greater competition. The Group also develops tissue products with new specifications to meet the different products requirements of our expanding export market. The Group estimated RM10 million to RM20 million investments in automation for the next two financial years. In addition to improvement in quality and yield, the Group also expects manpower savings of around 150 headcounts in the next two years. The United States of America ("USA") is our new main market explored. USA exports have grown from an average of 5.83 containers per month in FY2024 to an average of 30.33 containers per month in Q1FY2025. We expect our export in USA market to remain strong in FY2025, an opportunity we have seized in the midst of the evolution of global trade.
<u>Sustainability Matters</u> 5. In FY2024, the number of the Group's workplace accidents was 47 cases, which had increased by 14 cases compared to FY2023. No fatalities were recorded for employees and stakeholders in FY2024. The Group is committed to taking stronger preventive	

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MSWG's questions	Company's replies
actions to reduce the number of workplace accidents (Page 38 of AR2024). a. Why did the Group have to record such a drastic increase in workplace accidents? What were the accidents mainly related to, and how much did these accidents cost the Company? b. How has the Group addressed this issue of workplace accidents? What measures has the Group taken to ensure this issue does not occur again?	The accidents were mainly due to injuries to worker fingers caused by the moving objects (rollers of machinery) and sharp objects (the folding knives or cutting knives of machinery). For FY2024, the Group recorded 47 cases of Industrial Accident, total sick leave claimed of 1,234 days, equivalent to lost time injury of 9,944 hours. In addressing the issue of workplace accidents, we are committed in promoting safety at workplace, with the goal to minimize the workplace accidents. To achieve this, we strictly abide by the national safety laws and regulations and continuously improve the safety management system of the Group based on work compliance and standardisation. For every accident case, we have carried out accident investigation, including accident risk point assessment and implement safety supervision to continuously strengthen safety accident control with accident risk control as the core. We eliminate similar potential hazards through targeted potential dangers investigation of similar safety accidents and accident risk comparison. We will follow up the corrective and preventive actions, enhance the control over safety accidents and eliminate similar potential hazards. We carry out workplace inspection on quarterly basis, to detect potential safety risks at workplace, and formulate rectification measures to improve the safety of the operation site. We provide clear guidelines, maintain close and consistent communication channel and share safety and health recommendations at workplace.

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MSWG's questions	Company's replies
	In terms of measures taken to ensure this issue does not occur again, we have implemented engineering solution by Interlock Parts of Equipment, provided additional safety cover, performed equipment inspection to discover, rectify and eliminate the inherent hidden hazards of equipment and facilities as early as possible.
6. There is no disclosure statement made on whether NTPM has subjected the Sustainability Statement (Pages 19-46 of AR2024) to– i. an internal review by its internal auditor; or ii. independent assurance performed in accordance with recognised assurance standards. (Main Market Listing Requirements (MMLR) of Bursa Malaysia Securities Berhad (Bursa), Practice Note 9, Paragraph 6.2 (e) (i) (ii)). Please comply with Bursa's MMLR in the next reporting cycle.	The Management has taken note on this highlight and will ensure such disclosures in the Sustainability Statement in the next reporting cycle in compliance with Bursa's MMLR.
<u>Corporate Governance</u> 7. Practice 5.9 of Malaysian Code on Corporate Governance (MCCG) states that the board comprises at least 30% women directors. The Company's response: Applied. As of the reporting date, two (2) out of six (6) Directors i.e. 33% on the Board are females. The Company had exceeded the requirement of Practice 5.9 of the MCCG to have at least 30% women Directors on the Board (Page 32 of the CG Report 2024). What benefits has the Board experienced by having 33%-woman	The Group is mindful of Bursa's Practice 5.9 of MCCG. However, regardless of gender, the board members are nominated based on individual capabilities believed to be most suitable candidates to carry out his/her responsibilities as a board member. The Group has benefited from all board members' contribution in managing business in the right course.

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MSWG's questions	Company's replies
representation among its members? How have these benefits impacted the Board's performance?	
8. Practice 7.1 of MCCG states that the board has remuneration policies and procedures to determine the remuneration of directors and senior management, which takes into account the demands, complexities and performance of the company as well as skills and experience required. The remuneration policies and practices should appropriately reflect the different roles and responsibilities of non-executive directors, executive directors and senior management. The policies and procedures are periodically reviewed and made available on the company's website. The Company's response: Departure. The Board does not have any formal remuneration policy. During FY2024, the Board performed its duty to assess annually the remuneration package of its Executive Directors. The Directors' fees and benefits of Directors are recommended by the Board and subject to approval by shareholders at each AGM (Page 36 of the CG Report 2024). It is important to note that based on Guidance/G7.1 of MCCG, fair remuneration is critical to attract, retain and motivate directors and senior management. Due to the abovementioned importance, would the Board consider having remuneration policies and procedures to determine the remuneration of directors and senior management for the betterment of the Company?	The Board take cognizance of the recommendation of Practice 7.1 of MCCG. However, the Board believes the current practice is sufficient to perform their duty as a whole in determining remuneration packages to directors and senior management. Nevertheless, the Board will continue to review and reassess the application of Practice 7.1 of MCCG from time to time.

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ORDINARY BUSINESS

1. To receive the Audited Financial Statements for the financial year ended 30 April 2024 together with the Reports of the Directors and Auditors thereon ("AFS 2024")

The first item on the Agenda was to receive the AFS 2024.

The Company Secretary explained that the AFS 2024 was not required to be approved by shareholders and therefore, was not put up for voting. The floor was then opened to questions (please refer page 14).

**2. *Ordinary Resolution 1*
To re-elect Mr. Lee See Jin who is due to retire in accordance with Regulation 136 of the Constitution of the Company and being eligible, had offered himself for re-election**

The Company Secretary informed that the second item on the Agenda was to re-elect Mr. Lee See Jin who was due to retire by rotation in accordance with Regulation 136 of the Constitution of the Company and being eligible, had offered himself for re-election. There being no question asked, the motion was then put to vote by way of poll.

The results of the poll was displayed on the screen as follows:

Ordinary Resolution	For		Against	
	No. of shares	%	No. of shares	%
1	465,104,279	97.4343	12,247,600	2.5657

As the requisite majority of votes was obtained for Ordinary Resolution 1, the Company Secretary on behalf of the Chairman declared that Mr. Lee See Jin be re-elected as a Director of the Company.

**3. *Ordinary Resolution 2*
To re-elect Dato' Dr. Juita binti Ghazalie who is due to retire in accordance with Regulation 136 of the Constitution of the Company and being eligible, had offered herself for re-election**

The Company Secretary informed that the next item on the Agenda was to re-elect Dato' Dr. Juita binti Ghazalie who was due to retire by rotation in accordance with Regulation 136 of the Constitution of the Company and being eligible, had offered herself for re-election. There being no question asked, the motion was then put to vote by way of poll.

The results of the poll was displayed on the screen as follows:

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Ordinary Resolution	For		Against	
	No. of shares	%	No. of shares	%
2	465,028,424	97.4343	12,245,600	2.5657

As the requisite majority of votes was obtained for Ordinary Resolution 2, the Company Secretary on behalf of the Chairman declared that Dato' Dr. Juita binti Ghazalie be re-elected as a Director of the Company.

4. Ordinary Resolution 3

To approve the payment of Directors' fees amounting to RM360,000 for the financial year ended 30 April 2024

The Company Secretary informed that the next item on the Agenda was to approve the payment of Directors' fees amounting to RM360,000.00 for the financial year ended 30 April 2024. There being no question asked, the motion was then put to vote by way of poll.

The results of the poll was displayed on the screen as follows:

Ordinary Resolution	For		Against	
	No. of shares	%	No. of shares	%
3	477,360,285	99.9986	6,800	0.0014

As the requisite majority of votes was obtained for Ordinary Resolution 3, the Company Secretary on behalf of the Chairman declared that the payment of Directors' fee amounting to RM360,000.00 for the financial year ended 30 April 2024 be approved.

5. Ordinary Resolution 4

To approve the payment of benefits (excluding Directors' fees) to the Directors of the Company up to an amount of RM50,000 for the period from 27 September 2024 until the conclusion of the next AGM of the Company to be held in year 2025

The Company Secretary informed that the next item on the agenda was to approve the payment of benefits (excluding Directors' fees) to the Directors of the Company up to an amount of RM50,000 for the period from 27 September 2024 until the conclusion of the next AGM of the Company to be held in year 2025. There being no question asked, the motion was then put to vote by way of poll.

The result of the poll was tabulated and displayed on the screen as follows:

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Ordinary Resolution	For		Against	
	No. of shares	%	No. of shares	%
4	477,374,224	99.9995	2,200	0.0005

As the requisite majority of votes was obtained for Ordinary Resolution 4, the Company Secretary on behalf of the Chairman declared that the payment of benefits (excluding Directors' fees) to the Directors of the Company up to an amount of RM50,000 for the period from 27 September 2024 until the conclusion of the next AGM of the Company to be held in year 2025 be approved.

6. Ordinary Resolution 5

To re-appoint Ernst & Young PLT as auditor of the Company until the conclusion of the next AGM and to authorise the Directors to fix their remuneration

The Company Secretary informed that the next item on the Agenda was to re-appoint Ernst & Young PLT as auditor of the Company for the ensuing year until the conclusion of the next AGM and to authorise the Directors to fix their remuneration.

Ernst & Young PLT had indicated their willingness to continue in office as auditor of the Company. There being no question asked, the motion was then put to vote by way of poll.

The result of the poll was tabulated and displayed on the screen as follows:

Ordinary Resolution	For		Against	
	No. of shares	%	No. of shares	%
5	477,396,024	99.9906	45,100	0.0094

As the requisite majority votes have been obtained for Resolution 5, the Company Secretary on behalf of the Chairman declared that the re-appointment of Ernst & Young as auditor of the Company for the ensuing year be hereby approved.

7. Any other business of which due notice shall have been given in accordance with the Companies Act 2016 and the Company's Constitution

The Meeting noted that there was no notice of any other business received since the dispatch of the Notice of AGM.

SPECIAL BUSINESS

8. Ordinary Resolution 6

Proposed renewal of existing shareholders' mandate for existing recurrent related party transactions of a revenue or trading nature ("RRPTs") and proposed new shareholders' mandate for new RRPTs ("Proposed Shareholders' Mandate")

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The Company Secretary informed that the next item on the Agenda was to approve Ordinary Resolution 6 in respect of the Proposed Shareholders' Mandate, which would enable the Group to enter into RRPTs involving interests of related parties, which would be necessary for its day-to-day operations and undertaken at arm's length, subject to the transactions being carried out in the ordinary course of business and terms not more favorable to the related parties than those generally available to the public and are not detrimental to the minority shareholders of the Company.

This Proposed Shareholders' Mandate, unless revoked or varied by the Company in a general meeting, would expire at the conclusion of the next AGM of the Company, or the expiration of the period within which the next AGM would be required by law to be held, whichever earlier.

The details of the Proposed Shareholders' Mandate were stated in Part A of the Circular to Shareholders dated 28 August 2024.

The Meeting noted that all interested Directors, major shareholders and persons connected with them as listed under Section 2.4 in Part A of the said Circular to Shareholders who were deemed interested in the Proposed Shareholders' Mandate would abstain from voting on this resolution. There being no question asked, the motion was then put to vote by way of poll.

The result of the poll was tabulated and displayed on the screen as follows:

Ordinary Resolution	For		Against	
	No. of shares	%	No. of shares	%
6	13,340,794	99.9993	100	0.0007

As the requisite majority votes have been obtained for Resolution 6, the Company Secretary on behalf of the Chairman declared that the Proposed New Shareholders' Mandate be hereby approved.

The Meeting **RESOLVED**: -

"THAT subject to the Companies Act, 2016 (the "Act"), the Company's Constitution, the Main Market Listing Requirements ("MMLR") of Bursa Malaysia Securities Berhad ("Bursa Securities") and the approvals of all relevant governmental and/or regulatory authorities (if any), approval be and is hereby given to the Company and its subsidiaries (collectively the "Group") to enter into and give effect to the recurrent related party transactions of a revenue or trading nature with the related parties as specified in Section 2.4 of Part A of the Circular to Shareholders dated 28 August 2024, provided that such transactions and/or arrangements which are necessary for the Group's day-to-day operations are undertaken in the ordinary course of business, at arm's length basis, on normal commercial terms and transaction prices which are not more favourable to the related parties than those generally available to the public and not detrimental to the minority shareholders of the Company and that such approval shall continue be in full force until: -

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- (a) the conclusion of the next AGM of the Company following this AGM at which such resolution is passed at which time it will lapse unless by an ordinary resolution passed at that next AGM, the authority is renewed, either unconditionally or subject to conditions; or
- (b) the expiration of the period within which the next AGM after that date is required by law to be held; or
- (c) revoked or varied by ordinary resolution passed by the shareholders of the Company in a general meeting,

whichever occurs first;

AND THAT authority be and is hereby given to the Board to do all such acts, deeds and things thereafter in accordance with the Act, the provisions of the Constitution of the Company and the requirements and/or guidelines of Bursa Securities and other relevant governmental and/or regulatory authorities to effect the Proposed New Shareholders' Mandate."

9. Ordinary Resolution 7

Proposed renewal of share buy-back authority for the Company to purchase its own ordinary shares of up to 10% of its total number of issued shares ("Proposed Renewal of Share Buy-Back Mandate")

The Company Secretary informed that the last item on the Agenda was to approve Ordinary Resolution 7 in respect of the Proposed Renewal of Share Buy-Back Authority for the Company to purchase its own ordinary shares of up to 10% of the total number of issued shares.

The Meeting noted that the details of the Proposed Renewal of Share Buy-Back Authority were stated in Part B of the Circular to Shareholders dated 28 August 2024. This motion was then put to vote by way of poll.

The result of the poll was tabulated and displayed on the screen as follows:

Ordinary Resolution	For		Against	
	No. of shares	%	No. of shares	%
7	465,114,129	97.4347	12,245,600	2.5653

As the requisite majority votes have been obtained for the Resolution 7, the Company Secretary on behalf of the Chairman declared that the Proposed Renewal of Share Buy-Back Mandate be hereby approved.

The Meeting **RESOLVED**: -

"THAT, subject to the Companies Act, 2016 (the "Act"), the Company's Constitution, the Main Market Listing Requirements ("MMLR") of Bursa Malaysia Securities Berhad ("Bursa Securities") and the approvals of all relevant governmental and/or regulatory authorities (if any), the Board of Directors of the Company ("Board") be and are hereby authorised, to the fullest extent permitted by law, to purchase such number of ordinary shares in the Company ("Proposed Share Buy-Back") from time to time

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through Bursa Securities upon such terms and conditions as the Directors may deem fit and expedient in the best interest of the Company provided that: -

- (a) the aggregate number of ordinary shares to be purchased pursuant to this resolution shall not exceed ten percent (10%) of the total number of issued shares of the Company; and
- (b) the maximum amount of funds to be utilised for the purpose of the Proposed Share Buy-Back shall not exceed the aggregate retained earnings of the Company based on its Audited Financial Statements for the year ended 30 April 2024 of RM21,416,981;

THAT such authority shall commence immediately upon passing of this resolution until: -

- (a) the conclusion of the next Annual General Meeting ("AGM") of the Company following this AGM at which such resolution is passed at which time it will lapse unless by an ordinary resolution passed at that next AGM, the authority is renewed, either unconditionally or subject to conditions; or
- (b) the expiration of the period within which the next AGM after that date is required by law to be held; or
- (c) The authority is revoked or varied by ordinary resolution passed by the shareholders of the Company in a general meeting,

whichever occurs first; but shall not prejudice the completion of the Proposed Share Buy-Back before the aforesaid expiry date and, in any event, in accordance with the provisions of the guidelines issued by Bursa Securities and any prevailing laws, rules, regulations, orders, guidelines and requirements issued by any relevant authorities; and

AND THAT authority be and is hereby given to the Board to take all such steps as are necessary or expedient to implement, finalise, complete or to give full effect to the above purchase(s) with full powers to assent to any conditions, modifications, resolutions, variations and/or amendments (if any) as may be required or imposed by the relevant authorities and with the fullest power to do all such acts and things thereafter in accordance with the Act, the provisions of the Constitution of the Company and the requirements and/or guidelines of Bursa Securities and other relevant governmental and/or regulatory authorities."

Conclusion

There being no further matters, the Meeting closed at 10.30 a.m. with a vote of thanks to the Chairman.

Confirmed as a correct record

SIGNED

LEE SEE JIN
CHAIRMAN

Dated: 8 November 2024

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ANSWERS TO QUESTION RAISED BY SHAREHOLDERS / PROXIES AT THE 28TH AGM OF NTPM HOLDINGS BHD

No.	Questions raised by shareholders / proxies	The Group Chief Executive Officer's / Director / Company Secretary's reply
1.	<u>Norhisam Bin Sidek (MSWG)</u> a. Understand that one of the directors is unable to attend this AGM. May I know what is the reason of his absence? b. As mentioned, NTPM imports products from China. Could you provide some details about the goods imported and whether this could negatively impact NTPM's manufacturing operations? c. What immediate challenges or hurdles are you currently facing that you would like to focus on?	Mr. Tan Choon Thye extended his apologies for not being able to attend this AGM, as he had other pressing commitments that were unavoidable. On the purchasing side, NTPM collaborates with the APP Group to acquire raw materials, including pulp and jumbo rolls. In terms of sales, NTPM sells products to APP's subsidiaries and currently exports to Australia, New Zealand, and the United States. NTPM is planning to purchase finished goods from APP China, as this is more cost-effective. These items include travel pack tissues, soft packs, and others. This strategy will not reduce NTPM's capacity, rather, it is intended to facilitate expansion and growth. NTPM is currently involved in and in discussion on numerous transactions with the APP Group. There are key synergies between NTPM and the APP Group i.e., where APP does not produce recycled products, NTPM specialises in this area. This creates opportunities for collaboration in markets where recycled products are in demand. APP can potentially source these products from NTPM as part of our strategy moving forward. However, it is important to note that launching finished goods in the market requires time. Over the past year, we have been developing certain finished products, and we anticipate that more product offerings will emerge in the future. There are several immediate challenges that we are currently facing. For instance, in the tissue paper sector, we are encountering competition for recycled

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No.	Questions raised by the shareholders / proxy holders	The Group Chief Executive Officer's / Director / Company Secretary's reply
		materials from China having invested in paper mills in Malaysia, which is driving up the price of recycled materials. To address this, NTPM has to import supplies from Singapore, Japan, and Australia to ensure a steady flow of materials. On a positive note, the price of pulp is currently fluctuating and has recently started to decrease due to a slowdown in tissue demand, coupled with increased supply from Brazil and China. This additional supply is expected to be positive for the market. In our current business environment, we are indeed facing challenges from Chinese imports. Due to the ongoing trade war with the US, American tariffs on Chinese products have significantly impacted the export capabilities of China. Initially, it was believed that the domestic Chinese market could absorb this surplus, but that assumption did not materialize. Consequently, China is now offloading excess products in this region, presenting a challenge for us. However, there is a silver lining. Our collaboration with APP, where we can leverage their strengths in both supply and sales, would benefit us in gaining access to pulp and jumbo rolls, while on the sales side, we can source recycled paper. This creates a valuable synergy for our operations. Despite the challenges posed, this situation has opened up a substantial gap in the market. Last year, we experienced a growth in export of 5.8 containers per month to the US market, and over the past three months, we have averaged around 30 containers per month. We anticipate further growth in this market. While the overall market is quite challenging, NTPM is well-positioned to

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No.	Questions raised by the shareholders / proxy holders	The Group Chief Executive Officer's / Director / Company Secretary's reply
	d. It is noted that NTPM now has 3 female Directors on its board, fulfilling the MCGG requirement of having at least 30% female representation. Could you elaborate on how this diversity benefits the company, and what are the contributions these directors have made towards NTPM's growth?	compete, adapt, and continue to grow. We are performing better than last year, demonstrating our resilience in navigating these circumstances. The female directors have made valuable contributions to the company's growth by actively offering suggestions and recommendations that benefit NTPM. As they gain greater insights in their roles, one can look forward to seeing them bringing even greater value to the company.
2.	<u>Chong Thin Tuck</u> a. You are saying that NTPM is purchasing products from China. Could you please provide further details on this? Additionally, will an increase in purchases from China potentially jeopardise NTPM's manufacturing operations? b. I would like to refer to page 168 concerning segmental information. It appears that the total revenue received from other countries (including New Zealand, Australia, Brunei, India, Mauritius, Papua New Guinea, and various nations in Africa, South Asia, and Southeast Asia) has decreased by approximately RM10 million. Could you please	We selectively purchase goods from China, focusing on products that align with China's capabilities and cost advantages. There are two types of grades, virgin and recycled. At present, we are only acquiring virgin grades of tissue paper, while we are enhancing our recycling capacity, being currently one of the largest producers of recycled tissue paper in Southeast Asia. By importing virgin grades, we aim to expand our product offerings without diminishing NTPM's overall capacity. We are confident that this strategy will allow us to increase our total output, and we anticipate continued growth in our exports, particularly in the recycled grade. There are stable markets and opportunistic markets. Opportunistic markets fluctuate, especially in areas where we do not have a direct presence and are not deeply ingrained in the system. For opportunistic markets, the best way to view them is that while some may rise and others may fall, the net result should ideally be positive. We generally experience increases in some areas and decreases in others due to

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	provide insights into the reasons for this decline?	changing dynamics, but we believe that core markets should consistently grow. For instance, if one or two opportunistic markets decline, we can often compensate with growth in others. For example, if our performance in Australia decreases, the US market can help offset that decline for a period of time. Overall, the outlook remains very positive, so we will continue to adapt accordingly. In general, Australia and New Zealand are quite limited markets due to their duopoly. In Australia, there are only two large retail customers, and in New Zealand, the situation is similar. If we lose a supply agreement with one of them, it will significantly impact our position, indicating that these are not very free markets.
3.	<u>Lim Wee Jin</u> a. My question is referring to the page 3 regarding EBITDA in the annual report, it says that the group profits margin was affected by the weakening of Ringgit Malaysia (RM) and Vietnamese Dong (VND) against US Dollar (USD). For the past few months, the RM has been depreciating a lot. Is it beneficial for our group? b. I am not sure if this is the right time to bring it up, but I am keen to discuss our business in Vietnam. We have made a substantial investment there, and I have observed that Vietnam's economy appears to be growing, potentially at a faster rate than Malaysia's. Could you help me	The exchange rate of the US dollar against the Malaysian ringgit is currently benefiting our group. While we cannot disclose all the specific advantages at this time, we can share that a few months ago, 1 USD was approximately RM4.70, indicating some gains. Additionally, the Federal Exchange Department ("FED") has recently lowered interest rates by 50 basis points. We anticipate that this trend of decreasing US interest rates will continue, which should further reduce our interest expenses. As a result, NTPM stands to benefit significantly, marking a positive development for the group. Our operations in Vietnam face some challenges. While we have experienced annual growth, the overall economic situation in Vietnam is currently difficult, as the country relies heavily on exports to the US and Europe, which have been negatively affected. One significant challenge we encounter is competition from local companies, many of which are

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	understand why the Vietnamese market is not experiencing the same level of growth as Malaysia?	smaller and do not comply with Value Added Tax ("VAT") Regulations. In contrast, NTPM, as a foreign company, adheres to these regulations, which puts us at a disadvantage. Nevertheless, NTPM has still managed to grow and gain market share. In fact, a market report indicates that we achieved the highest growth in the domestic market last year, although we continue to navigate the competitive landscape. As part of our overall strategy, the focus you mentioned aligns with our priorities as well. We are committed to growing in the domestic market in Vietnam, and we have yielded positive results. While it may take some time to see the outcome of our finished products, we are confident that we are progressing in the right direction.
4.	<u>Ong Keng Leong</u> a. What is the status of the market in Indonesia? b. Could you clarify what the savings are with solar energy?	 We aim to foster growth through synergies in Indonesia. As I mentioned, through the collaboration between NTPM and APP, we can leverage each other's strengths, resources and grow together rather than merely competing in the market. The investment in solar panels has an expected breakeven period of approximately five years. With an investment of under RM1 million, we anticipate savings of approximately RM200,000.00 per annum. Overall, the progress has been promising.